

Message Text

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64

ACTION AF-05

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /013 W

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P 191446Z JUL 74

FM AMEMBASSY LIBREVILLE

TO SECSTATE WASHDC PRIORITY 5619

INFO USDOC WASHDC PRIORITY

AMEMBASSY ABIDJAN

LIMITED OFFICIAL USE LIBREVILLE 0916

E.O. 11652: N/A

TAGS: BEXP, GB

SUBJ: TRANSGABON RAILROAD: G.E. BID

COMMERCE FOR STEP ON M. CONGER

ABIDJAN FOR BERGIER

1. DEPT PASS FOLLOWING MESSAGE TO MR. J.A. FERRISS,
GENERAL ELECTRIC COMPANY, 159 MADISON AVENUE, NEW YORK,
NEW YORK, TELEPHONE: (212) 750-4311.

2. REQUEST ABIDJAN PASS FOLLOWING MESSAGE TO MR. EDHOLM,
LOCAL G.E. REPRESENTATIVE.

3. BELOW IS COPY OF ENGLISH LANGUAGE VERSION OF LETTER
THAT OCTRA IS SENDING G.E. CONCERNING THEIR LOCOMOTIVE
BID (UNNECESSARY WORDS OMITTED):

"GENERAL ELECTRIC COMPANY
INTERNATIONAL SALES DIVISION
159 MADISON AVENUE
NEW YORK, NEW YORK 10016

SUBJ: DIESEL-ELECTRIC LOCOMOTIVES FOR TRANSGABON
RAILROAD

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GENTLEMEN:

THIS IS TO ACKNOWLEDGE RECEIPT OF YOUR PROPOSAL NO.
247-T-3345 OF JUNE 26, 1974 SUBMITTED IN RESPONSE TO OUR
INVITATION FOR BID NO. 6.

REVIEWING YOUR PROPOSAL AND CORRELATING IT WITH
SPECIFICATIONS INCLUDED IN OUR BID INVITATION, WE
ENCOUNTERED CERTAIN DIFFICULTIES IN IDENTIFYING AND
EVALUATING SOME INFORMATION FURNISHED BY YOU. WE ARE
THEREFORE TAKING LIBERTY OF LISTING ITEMS WHICH REQUIRE
AMPLIFICATION AND/OR CLARIFICATION.

1. DOES RATED DIESEL POWER INCLUDE THAT PART WHICH IS
CONSUMED BY AUXILIARIES?

2. WHAT IS POWER INPUT TO GENERATOR AND WHAT IS ACTUAL
COEFFICIENT OF EFFICIENCY OF TRANSMISSION? FIGURE
OF 086 AT WHICH WE ARRIVE ON BASIS OF DATA FURNISHED BY
YOU APPEARS TO BE UNREALISTICALLY HIGH.

3. YOUR BROCHURE GET-2587 ("GENERAL ELECTRIC'S THREE
FIELD EXCITATION SYSTEM") WHICH IS INCLUDED IN OUR
PROPOSAL, LISTS, ON PAGE 10, TWO TYPES OF WHEEL SLIP
CONTROL: RELAY SENSING AND AIR BRAKE SLIP SUPPRESSION
ARRANGEMENTS. WHICH OF TWO DO YOU OFFER?

4. WHICH IS YOUR METHOD OF REGULATING DIESEL ENGINE
SPEED IN RELATION TO TRACTION MOTOR REQUIREMENTS?

5. WHAT ARE CHARACTERISTICS (V AND I) FOR TRACTION
MOTORS UNDER STARTING AND CONTINUOUS CONDITIONS, AND
WHAT IS THEIR SYSTEM OF COUPLING?

6. STEPS OF SHUNTING AND CONTROL FOR SAME?

7. COEFFICIENT OF PNEUMATIC BRAKING?

8. ARRANGEMENT FOR DYNAMIC BRAKING (COUPLING OF MOTORS,
EXCITATION, RHEOSTAT)?

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9. COEFFICIENT OF AUTOMATIC BRAKING?

10. FUEL CONSUMPTION AND PER HP-HOUR.

IN ADDITION, WE REQUEST YOU ADJUST YOUR QUOTATION FOR
C AND F NEW YORK TO OWENDO TO INCLUDE COST OF INSURANCE
(CIF) AND THAT YOU GIVE SOME INDICATION AS TO DEGREE OF
EXACTITUDE OF THAT FIGURE.

APPRECIATE YOUR FURNISHING REQUESTED INFORMATION AT
EARLIEST CONVENIENCE. YOURS VERY TRULY."

4. OPINION OF BERGIER AND OTHERS IN MULTI-NATIONAL
REVIEW COMMITTEE OF EXPERTS IS THAT G.E. IS VERY
DEFINITELY IN RUNNING FOR LOCOMOTIVE CONTRACT BUT
THAT G.E.'S BID SUBMISSION INSUFFICIENT IN A NUMBER
OF WAYS. THUS OCTRA HAS SENT LETTER TO ATTEMPT TO
CLARIFY. G.. OF CANADA RECEIVING SIMILAR LETTER.

5. G'BAKPOMA BELIEVES THAT BEST EFFORT TO SECURE CONTRACT
REQUIRES FRENCH LANGUAGE RESPONSE TO LETTER WHICH WOULD
BE HAND-CARRIED BY G.E. REPRESENTATIVE. IN LIXSEVILLE
G.E. REPRESENTATIVE COULD RESPOND TO ANY QUESTIONS ON
BUDS. BERGIER AGRESI SB THIS IDEA. G'BAKPOMA SUGGESTS
ARRIVING LIBREVILLE EARLIEST FLIGHT. AIRPORT VISA WOULD BE
ARRANGED.

6. DECLAS UPON RECEIPT.
COUNTRYMAN

NOTE BY OCT: NOT PASSED ABOVE ADDRESSEE.

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